

WHAT TO INVEST IN MYANMAR?

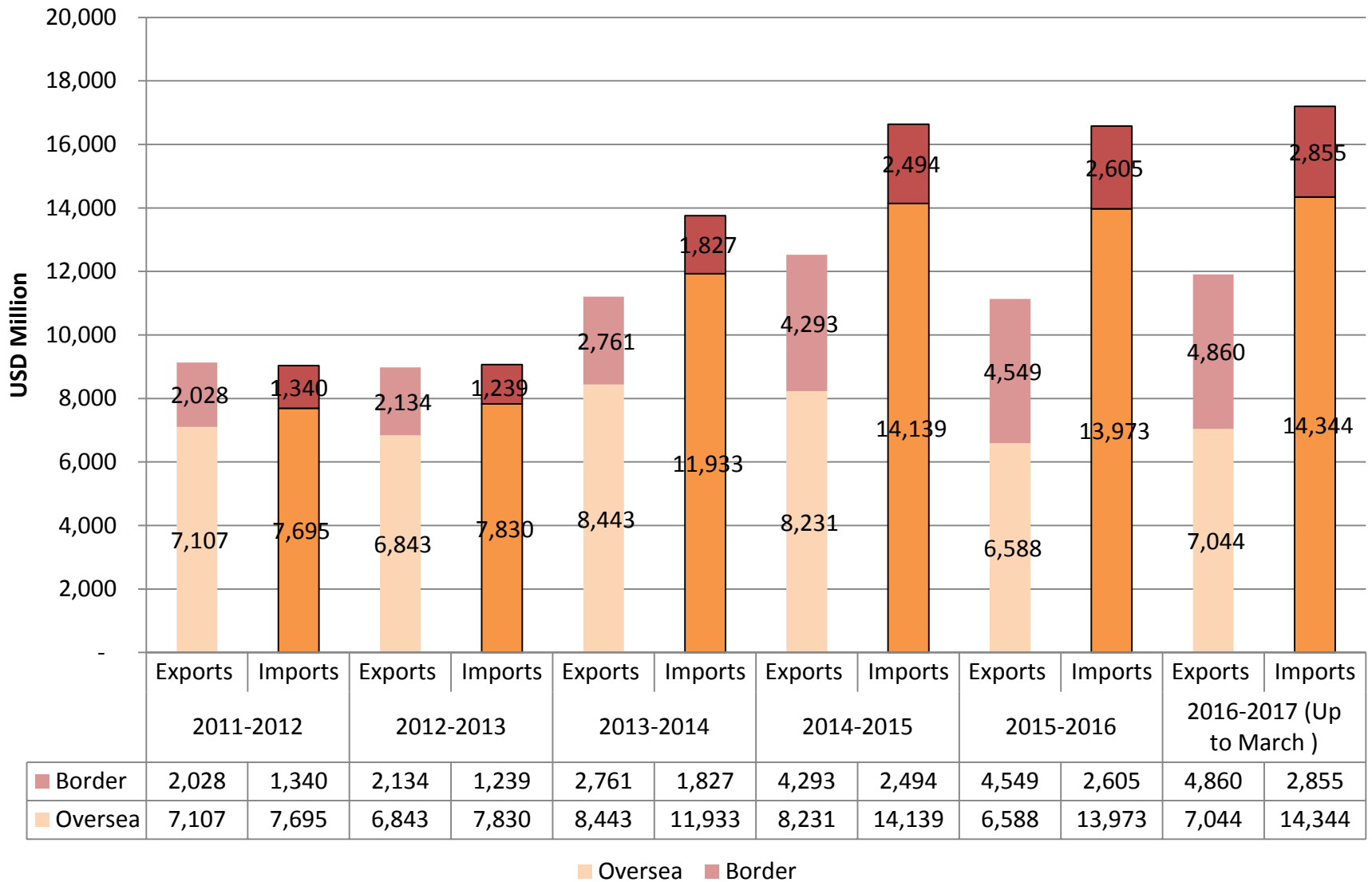
Michael Ong

WHY MYANMAR

	Myanmar	Thailand	Malaysia	Singapore	Vietnam
Land (10,000 sq km)	67.7	51.4	33.1	0.072	32.9
Population (million)	51.4	67.0	30.6	5.7	89.7
GDP per capita (USD)	1,204	5,816	9,766	52,889	2,111
Paved road (%)	12	98	83	100	48
Total length (km)	27,000	180,053	144,403	3,411	160,089
Air passenger arrival (1,000)	1,527	19,619	25,700	12,651	11,074
Access to safe water (%)	71	98	99.6	100	95.6
Electrification (%)	26	86	99.4	100	95
Power Consumption (GWh)	5,871	163,562	133,896	46,403	107,403
Power Generation (GW)	4.6	35.6	28.1	12.9	37.6
Government housing (%)	1.3	NA	39	80	10
Gov't education spend (%)	< 1	3.8	5.8	3.1	5.2
Container Port Tariff (TEU: 20 ft equivalent units)	244,888	8,283,756	22,718,784	34,832,376	9,531,076

Source: KBZSC, world bank data, and others

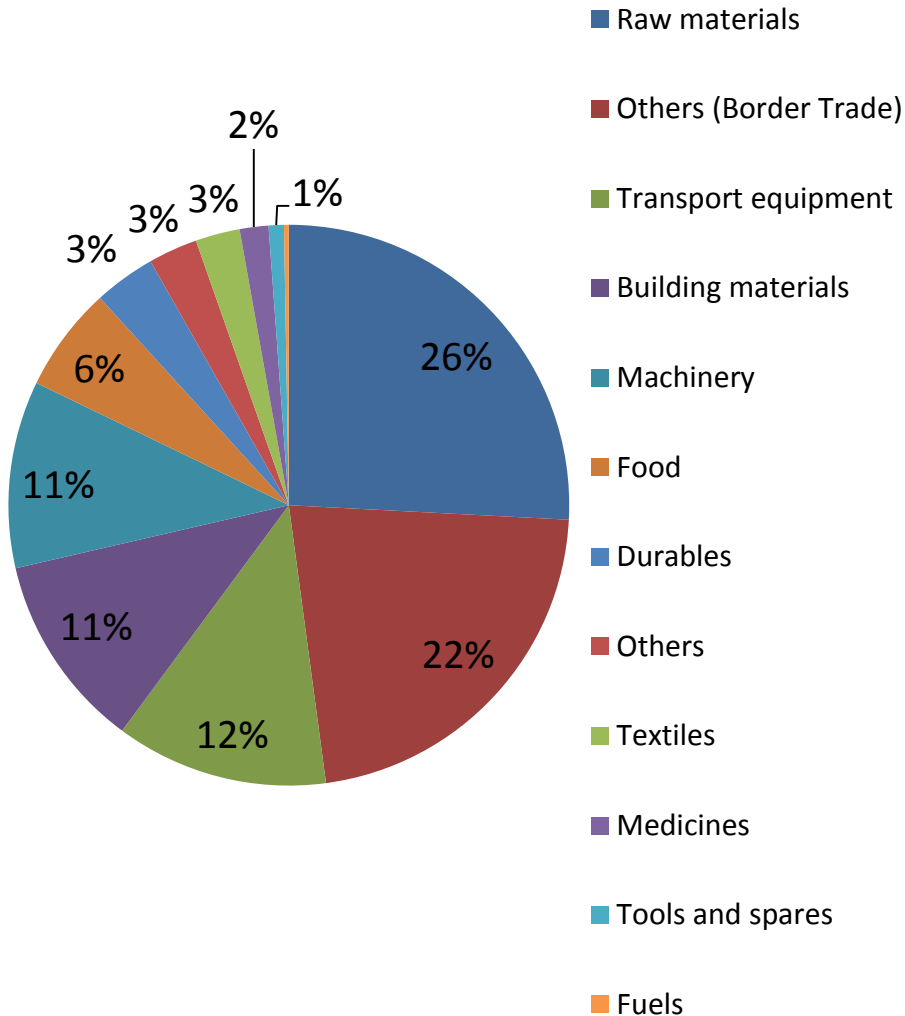
MYANMAR EXPORTS & IMPORTS



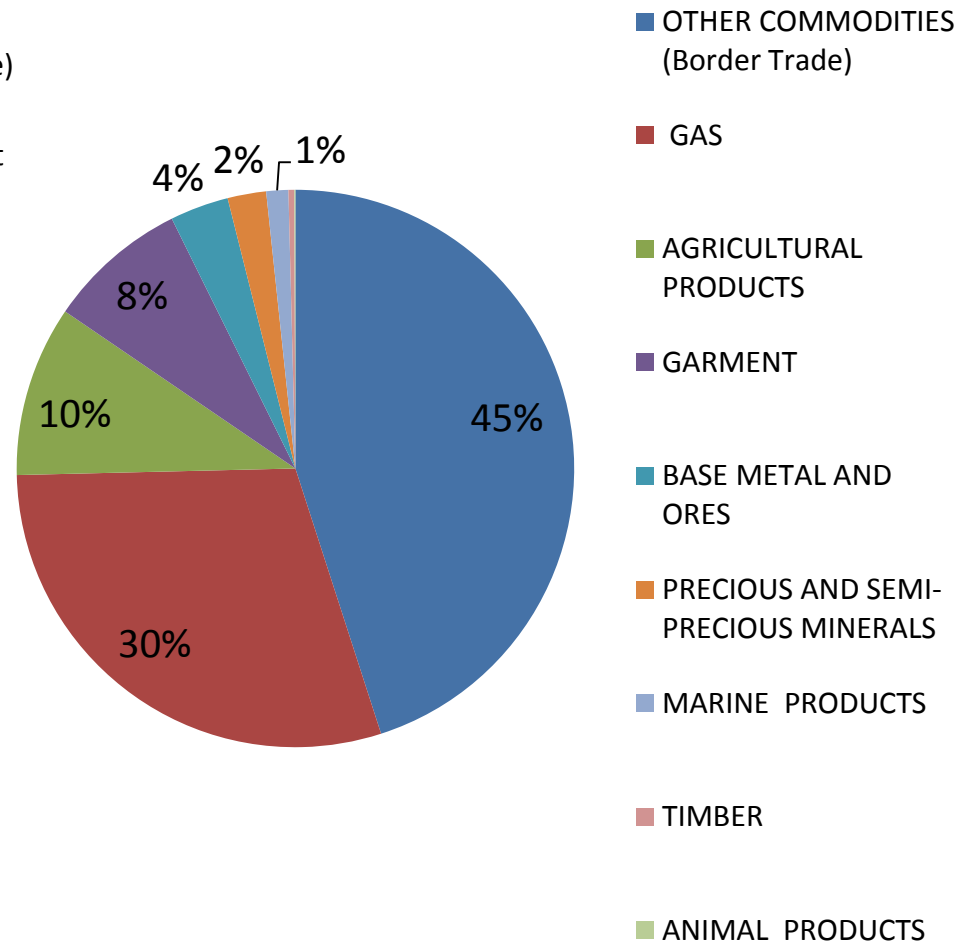
Source: Ministry of Commerce

IMPORT & EXPORT BREAKDOWN

IMPORT



EXPORT



LIST OF RESTRICTED INVESTMENT ACTIVITIES NOTIFICATION NO. 15/2017

Allowed to be Carried out only by the Union	<ul style="list-style-type: none">*Security & Defense*Arms & Ammunition*National Postage Stamps*Air Traffic Services*Pilotage Services*National Forest and Forest Area*Radioactive Metals*Control of Electric Power System*Inspection of Electrical Business
Not Allowed for Foreign Investors	<ul style="list-style-type: none">*Publishing and Distribution of Periodicals in Ethnic Languages*Fresh Water Fisheries*Establishment of Quarantine Station for Ex & Im. Of Animals*Pet Care Services*Forest Products eg., from government administered natural forest*Performing Shallow oil wells up*Prospecting, Exploration, Feasibility Study and Production of Mineral for Small & Medium Scale*Printing & issuing sticker for visa and stay permit for foreigners*Tour-guide service*Mini-market, Convenient Store lower than floor area of 10,000 sq ft

100% FOREIGN OWNERSHIP

Sector	Remark
Hospitality	100% Foreign Ownership Possible
Trading (distribution, wholesale, retail)	All except packaging
Agriculture	Selective Activities are allowed
Forestry	Selective Activities are allowed
Livestock & Fisheries	Selective Activities are allowed
Mining	Selective Activities are allowed
Real Estate Development	Selective Activities are allowed
Manufacturing (non-foods)	Selective Activities are allowed
Manufacturing (foods)	Selective Activities are allowed
Electricity	Selective Activities are allowed
Communication	Selective Activities are allowed
Media	Selective Activities are allowed
Oil & Gas	JV Required
Transportations	JV Required
Finance	JV Required
Medical Services	JV Required

WHERE TO INVEST?

- Real Estate/Construction
- Education
- Infrastructure
- Tourism
- Manufacturing

REAL ESTATE/CONSTRUCTION

- Yangon population > 8 million by 2020;
- Yangon needs > 1 million new public housing;
- Massive infrastructure construction next 25 years
- Room for FDI in building material supply

EDUCATION

- 29 % of population < 15 years old
- Quality of government schools low
- Strong demand for trained skilled workers from manufacturing and services sectors
- 100% foreign ownership possible

INFRASTRUCTURE

- Infrastructure to contribute USD 50 billion to GDP by 2030, (up 5-fold)
- Yangon to build 12,883 km new roads, 5 railways and expand port capacity to 3.5 million TEU
- Power generation to grow 5 fold in next 25 years from 4.6 GW

TOURISM

- Inbound Tourists arrivals hit 4.68 million (33% by air) in 2015 from 800,000 in 2011
- Tourism to contribute USD 5 billion to GDP by 2025
- Current 50,000 hotel rooms in Yangon insufficient
- Lacking in good quality budget / business hotels

MANUFACTURING

- Government promotes export via Special Economic Zones
- 68, mostly foreign companies invested in Thilawa SEZ. Another 2 to 3 new SEZs within next 5 years.
- Manufacturers could capitalize on Myanmar's preferential trading status to EU and the US.

THANK YOU