

CHANIPORN CHITVARAKORN, CPA

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EXPERIENCE

- 2013 – Present **LOMBARD INVESTMENTS, \$350M Southeast Asia-focused private equity fund**, Bangkok Thailand
Vice President, Private Equity
- Assists/leads in sourcing and assessing investment opportunities; develops investment theses; determines valuation, structure and exit potentials analysis; prepares investment recommendations. Oversees portfolio companies.
 - Managed \$30M investment in #1 branded jeans in Thailand; led due diligence; reviewed and negotiated legal documents; continually support company in growth strategies and sustainability development area.
 - Executed \$58M co-investment in Thailand's #2 car insurer; coordinated with insurance-focused British private equity fund to formulate bidding strategy; won auction with price below highest bid.
- 2011 - 2013 **SIAM COMMERCIAL BANK PCL**, Bangkok, Thailand
Investment Banking Senior Associate, Investment Banking Division
- Worked with integrated agriculture operator to develop optimal capital structure and strategies for its IPO plan.
 - Developed information memorandum and organized bidding process for \$60M divestment for restaurant chain.
 - Advised \$200M management buyout in poultry industry by developing financial model, negotiating with seller and debt-financing sponsor, soliciting equity partner and managing due diligence process.
 - Identified buyer and advised client to restructure debt and to divest the negative net asset company.
- Fall 2010 **BURT'S BEES**, Durham, NC, United States
Business Development Intern, Mentored Study Program, Inventory Management, Global Personal Care Brand
- Researched and identified additional market channels to accelerate merchandises turnover.
 - Developed and presented to management global strategies to reduce projected excess inventory cost by \$8M.
- Summer 2010 **BARCLAYS CAPITAL SECURITIES (THAILAND)**, Bangkok, Thailand
Summer Associate, Investment Banking Division
- Conducted and presented in-depth analysis to Asia Pacific executive team for over 30 corporate profiles.
 - Developed pitch book for potential \$500M acquisition deal in Asia during Hong Kong rotation.
 - Reduced processing time by 20% by streamlining debt capital market data-pooling sheet.
- 2005 – 2009 **PRICEWATERHOUSECOOPERS ABAS LIMITED**, Bangkok, Thailand
Senior Associate (part-time), CPA (Thailand), Assurance Department, 2009
- Took partial team manager role. Identified \$12M under-recorded revenue and \$100M error in client's record.
- Senior Associate, CPA (Thailand), Assurance Department, 2007 – 2008*
- Received “outstanding performance” ratings (top 5%) from senior management for three consecutive years.
 - Supervised and led teams of up to 10 auditors on a variety of global projects. Completed all projects on time.
 - Prepared budget and risk analysis and constructed audit programs to detect future risks and provided recommendations. Clients implemented 90% of recommendations.
 - Obtained 100% success rate ensuring clients' compliance to accounting standards through testing and restatement.
- Audit Associate, CPA (Thailand), Assurance Department, 2005 – 2007*
- Developed new audit procedures for consolidated companies' quarterly review. Reduced time and cost by 50%.
 - Initiated clients' business control flowcharts in revenue, purchasing, treasury and payroll processes and identified discovered control's weaknesses to improve clients' financial management.
 - Examined legal issues regarding disclosure policies to uncover \$60M contingent liabilities in telecommunication project.

EDUCATION

DUKE UNIVERSITY, The Fuqua School of Business, Durham, NC, United States

Master of Business Administration, May 2011. Fuqua merit scholarship recipient. Deloitte Case Competition Champion. Director of Asian Business Club. Developed original business model for online marketplace platform under Program for Entrepreneurs. Teaching Assistant for Financial Accounting and Probability & Statistics. Admission Volunteer. Mentor to undergraduate students.

SUKHOTHAI THAMMATHIRAT UNIVERSITY, Nonthaburi, Thailand

Bachelor of Law, April 2009. Organized year-end school-wide social programming.

CHULALONGKORN UNIVERSITY, Bangkok, Thailand

Bachelor of Business Administration, International Program, Accounting, May 2005. First-Class Honors (Top 5%), GPA 3.74/4.00. Organized simulated business game in Chulalongkorn Academic Fair. VP of Sales Department in student company achieving \$10,000 in one month. Study abroad, Spring 2004, Monash University. Australia. Merit scholarship recipient for exchange program.

ADDITIONAL INFORMATION

- Volunteered to teach blind students and developed learning materials at the School of Blind during 2005 – 2009.
- Led Rural Development Program initiating saving scheme for local villagers.
- Enjoy traveling, cooking, reading, and yoga.