

**Mrs. Pajaree Punyashthiti**  
**50 Ua-Wattanasakul 26, Patanakarn Rd.,**  
**Suanluang, Suanluang**  
**BKK 10250**  
**Tel. 089 969 0894**



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### **Career Objectives :**

To be part of the company that gives a chance to employee to help the company to be more successful in business, not only in the leading term but also in good governance to enhance the strength and prosper of the company.

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### **Educations :**

2001	Investment Planner, Faculty of Commerce and Accountancy, Chulalongkorn University
1989 – 1991	Master of Business Administration (MBA) concentration in MIS GPA : 3.66 Memphis State University (University of Memphis in present) Tennessee, USA
1984 – 1987	Bachelor of Arts, Major in Statistics GPA : 2.82 Thammasat University Bangkok, Thailand
1972 – 1984	Diploma, Science-Mathematics Program St.Joseph's Convent School Bangkok, Thailand

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### **Work Experience :**

With more than 20 years experiences in marketing and client services area, I can assure that I am able to work with different style of prospects and existing customers. Presently, I am responsible for increasing new customers according to yearly corporate marketing plan and taking care of all existing clients which are more than 600 companies. I am representing the company in dealing with clients, both marketing and investment area, and also government sectors such as Fiscal Policy Office and SEC.

Sep.15 – Present	<i>Executive Vice President, Business Head, Provident Fund &amp; Private Fund, CIMB-Principal Asset Management Co., Ltd. (CPAM)</i>
Apr.05 – Aug.15	<i>Assistant Managing Director, Department Head, Marketing &amp; Client Services Department, Finansa Asset Management Ltd. (FAM)</i>
Jul.04 – Apr.05	<i>Vice President, Department Head, Marketing &amp; Client Services Department, Krungthep Thanathon Asset Management Co., Ltd. (BFITAM)</i>
Jul.02 – Jul.04	<i>Vice President, Department Head, Marketing &amp; Client Services Department, BFIT Securities Pcl. (BFITSEC)</i>

Jan.02 – Jun.02	<i>Assistant Vice President , Acting Department Head, Marketing &amp; Client Services Department, BFIT Securities Pcl. (BFITSEC)</i>
Jan.01 – Dec.01	<i>Manager , Assistant Department Head, Marketing &amp; Client Services Department, BFIT Securities Pcl. (BFITSEC)</i>
Apr.97 – Dec.00	<i>Assistant Manager , Assistant Department Head, Marketing &amp; Client Services Department, Bangkok First Investment &amp; Trust Pcl.(BFIT)</i>
Oct.95 – Mar.97	<i>Senior Officer, Marketing &amp; Client Services Department, Bangkok First Investment &amp; Trust Pcl.(BFIT)</i>
Mar.92 – Sep.95	<i>Senior Officer, Research Department, Bangkok First Investment &amp; Trust Pcl.(BFIT)</i>
Sep.90 – Dec.91	<i>Graduate Assistant (GA), Memphis State University, USA</i>
Nov.87 – Jul. 89	<i>Computer Programmer, IT Department, Bangkok First Investment &amp; Trust Pcl.(BFIT)</i>

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**Extra Activities :**

2005 – present	<i>Committee, Association of Investment Management Company (AIMC), Provident Fund Business</i>
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**Training :**

1. Fundamental of Derivatives, Thailand Futures Exchange (TFEX) and Thailand Securities Institute (TSI)
  2. Revolution of Pension Fund and Provident Fund In Thailand, Ministry of Finance
  3. Fixed Income Investment for Retail Investor, Bank of Thailand
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**Personal Information :**

Date of Birth	Oct. 26, 1965
Marital Status	Married
Nationality/Race	Thai/Thai
Religion	Buddhist
Language skills	Good command in Thai & English
Computer skills	Microsoft Office, Internet
Interests	Baking, Traveling, Table Tennis, Yoga, Gyms
Activities	Thammasat University's Cheer Leader in 42 <sup>nd</sup> Thammasat & Chula Football Tradition Member of International Student Association at Memphis State University

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