

SIRAS SOMBATSIRI

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EXPERIENCE

- Sep 2011 - Present **LAKESHORE CAPITAL PARTNERS** Bangkok, Thailand
A private equity fund investing in SMEs in Thailand
- Principal, Private Equity**
- Lead investment process to acquire significant equity positions in growing SMEs in Thailand
 - Assist portfolio companies to implement business strategies and improve corporate governance
- Selected Investments and Key Value Added Activities**
- Humanica – a leading HR admin and payroll outsourcing service provider
- Assisted Humanica to acquire the 3rd largest payroll outsourcing player, negotiate international JV agreements, and prepare for IPO
- KT Restaurant – owner of Santa Fe steak restaurant chain with over 80 branches nationwide
- Assisted KT Restaurant to strengthen franchise agreement, store expansion plans, budgeting process, and human resource management
- Readyplanet – a leading digital marketing service provider for SMEs
- Assisted in developing management reporting, employee stock option program, and risk management framework
- June 2010 **SECURITY GLOBAL INVESTORS** San Francisco, CA
An investment management firm investing in global long/short equities with \$700 in AUM
- Equity Research Analyst Intern**
- Screened for long and short equity investments across global markets, specializing in transportation, industrial, and utilities sectors
 - Conducted in-depth fundamental analysis and financial modeling of Deutsche Lufthansa, leading to a 200 bps investment in each of SGI's 3 alpha-generating funds
- 2005 – 2009 **PHATRA SECURITIES PLC** Bangkok, Thailand
- Investment Banking Associate (2007 – 09) and Analyst (2005 – 07)**
- Execution team leader in advising clients on IPO, M&A, and tender offers
 - Conducted financial analyses, discounted cash flow and comparables valuation, accretion and dilution analyses, due diligence, and prepared presentations and prospectuses
- Selected Transaction Experiences**
- Sell-side M&A of a leading hospital group
- Represented a hospital group to sell a significant minority position to a private equity investor
- Thai Beverage's \$872mm IPO and cross border listing on SGX
- Coordinated with 4 Joint Global Coordinators leading to the largest ever IPO and 2nd cross-border listing of a Thai company
- Advised Siam City Bank's capital management and partnership strategy
- Advised an optimal fund raising strategy and strategic partnerships to strengthen its balance sheet
- EDUCATION**
- 2009 – 2011 **UNIVERSITY OF CALIFORNIA AT BERKELEY** Berkeley, CA
Walter A. Haas School of Business, M.B.A., Emphasis in Finance, May 2011
- Senior Associate of The Bear Fund LLC, a leveraged buyout/growth equity fund (2010-present)
 - Evaluated potential acquisitions of mid-sized businesses with EBITDA of \$0.5-5mm
- 2001 – 2005 **THAMMASAT UNIVERSITY** Bangkok, Thailand
Bachelor of Business Administration, Major in Finance and Banking, May 2005
- Graduated top 5% of class, Cumulative GPA: 3.88
 - Competed in three international business case competitions held at Ivey, McCombs, and HKUST
- ADDITIONAL**
- Language:** Fluent in English and Thai
Certification and Training: Passed CFA Level I, Bloomberg, Capital IQ, and FactSet
Interests: Sports enthusiast (soccer, golf, basketball, badminton), business startups, and traveling