

**PISAL KATTIYOTHAIVONG**

48/121 Rama 9 Road, Suanluang, Bangkok 10250, Thailand

Mobile: 08-1988-9805

**EDUCATION:** **THAI INSTITUTE OF DIRECTORS ASSOCIATION**, Audit Committee Program 21, 2008

**THAI INSTITUTE OF DIRECTORS ASSOCIATION**, Director Certification Program 66, 2005.

**THAI INSTITUTE OF DIRECTORS ASSOCIATION**, Director Accreditation Program 43, 2005.

**LOUISIANA STATE UNIVERSITY**, Baton Rouge, L.A., U.S.A.  
M.B.A., Concentration in Finance, 1994.

**CHULALONGKORN UNIVERSITY**, Bangkok, Thailand.  
B.A. Accounting (Honors), Concentration in Accounting Information Systems , 1991.

- A Chinese Association Fellowship visitor to the Republic of China (1991).
- An Accounting Assembly Committee (1990-1991).
- A credit analyst intern at Citibank Visa Card, Citibank, N.A., Thailand (1990).
- A Bangkok Bank Plc.'s Student Internship Program participant (1990).

**EXPERIENCE:** **UNITED OVERSEAS BANK (THAI) PUBLIC COMPANY LIMITED, Bangkok, Thailand. Executive Director, Nov. 2011-Present.**

- Have set up Debt Capital Market function for UOBT, started full operations since the third month of joining UOBT (January 2012), and established UOBT brand name in Thai Debt Capital Markets.
- Have provided the financial advisory services to several listed and non-listed companies to set up the appropriate capital structure and to raise funds through the issuance of short term and long term debt instruments to be complied with several requirements from SEC, SET and other related authorities.
- Was Co-Lead Underwriters/ Selling Agents for property funds and infrastructure funds.
- Have been the Sole Lead Managers / Joint-Lead Managers for 55 deals worth more than THB 43,000 million debentures since joining UOBT,

**CIMB THAI BANK PUBLIC COMPANY LIMITED, Bangkok, Thailand. Senior Vice President, 2009-Oct. 2011.**

- Have provided the financial advisory services to several listed and non-listed companies to set up the appropriate capital structure and to raise funds through the issuance of short term and long term debt instruments to be complied with several requirements from SEC, SET and other related authorities.
- Was the Sole Lead Managers / Joint-Lead Managers for 52 deals worth more than THB 37,000 million debentures during 2009-Oct. 2011.
- Currently hold
  - SEC Approved Financial Advisory License;

- SEC Approved Sales Marketing License; and,
- TBMA Bond Trader License.
- Passed CFA level II exam.

**FOOD & DRINKS PUBLIC COMPANY LIMITED, Bangkok, Thailand.**  
*Director, 2005-2009.*

**BT SECURITIES COMPANY LIMITED, Bangkok, Thailand.**  
*Executive Vice President, Corporate Finance Division 2 - Debt Capital Markets, 2004-2009.*

- Have provided the financial advisory services to several listed and non-listed companies to set up the appropriate capital structure and to raise funds through the issuance of short term and long term debt instruments to be complied with several requirements from SEC, SET and other related authorities.
- Was the Sole Lead Managers / Joint Lead Managers for 33 deals worth more than THB 23,000 million debentures during 2005-2008.
- Set up the full range of fixed-income desk and established BTSEC brand name for the company to be the only securities company competing among banks in the league table for 2005-2008.

**SG ASIA CREDIT SECURITIES COMPANY LIMITED, Bangkok, Thailand. (an affiliate of Societe Generale Bank)**  
*Vice President, Debt Capital Markets Dept., 1995-2004.*

- Provided the financial advisory services to several listed and non-listed companies to set up the appropriate capital structure and to raise funds through the issuance of short term and long term debt instruments to be complied with several requirements from SEC, SET and other related authorities.
- Our Deal was nominated to be ThaiBMA Most Creative Bond Deal of the Year 2012.
- Was the Sole Lead Managers/ Joint-Lead Managers/ Co-Lead Managers for several types of debentures (senior/ sub-ordinated/ amortizing/ floating rate/ secured/ unsecured/ convertible debentures) for leading listed/ non-listed issuers worth more than THB 32,000 million.
- Was a provident fund committee.
- Was an investment committee of the company (1998-1999).
- Managed a well-diversified Baht 1 billion bond portfolio (1995-1998).
- Supervised the calling and dealing efforts of 3 traders (1995-1998) .
- Had expanded customer base to varieties of investors including social security office, mutual and pension funds, provident funds, life and non-life insurance companies, dealers, high net-worth investors, and several foreign investors.
- Provided M&A advisory services for and venture capital advisory services.
- Developed financial modeling and financial statement forecasting for several listed companies from several industries.